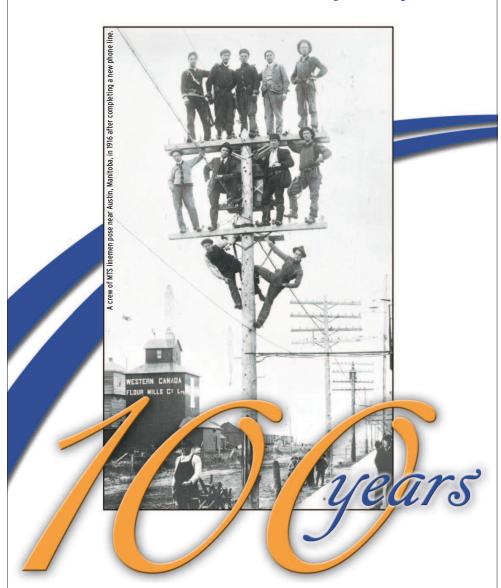
## A salute to MTS Allstream's 100th Anniversary

# **Our Second Century Begins**



ust after midnight 100 years ago today, Manitoba Government Telephones - which would become today's MTS Allstream - was incorporated by the provincial government of the day. While its founders probably recognized that

telecommunications were going to play an important role in Manitoba's development as a province, they likely had no idea just how

ust after midnight 100 years ago important that role would be - or what an here at Portage and Main.

important that role would be - or what an industry leader the fledgling company was destined to become. Today, MTS Allstream is a Canadian tele-com innovator and an industry leader in advanced Internet Protocol ("IP") communications, launching innovations that change the way people communicate in Canada and

To mark the occasion of MTS Allstream's anniversary, the Company's CEO, Pierre Blouin, will ring the opening bell to begin trading on the Toronto Stock Exchange this morning.

Manitobans are known for being humble

about the importance of what they do, but
Blouin says Manitobans should be proud of

MTS Allstream is a shining example."

Continued on Page i

the Company they have built.

the Company they have built.
"MTS Allstream has made very important
contributions to the telecom landscape as we
know it today - leading Manitoba to have a
key role in redefining the future of telecommunications," he says.

"Manitobans have a lot to be proud of, and





MTS

working file MTS 100th final 1/13/08 10:12 AM Page 2





# Innovations that simplify life



Fibre optic cable now provides a major backbone to MTS Allstream's coast-to-coast network, and helps provide advanced services to hundreds of thousands of customers in Manitoba.

the late 1990s, you couldn't read an article about telecom-

munications without hearing
the word "convergence".

At the time, telephone companies had
been branching out into new lines of business, like cellular and Internet services, and there was a lot of talk - theoretical talk - about how all these services would someday come together. We imagined someday being able to

have our telephone voice mail messages sent to our email, and vice versa. And, here in Manitoba, MTS broke new ground by launching Beyond TV, a service that allowed you to surf the Internet using your television set instead of a computer.

It was a service ahead of its time but it showed the potential power of

"convergence". Then we stopped hearing about convergence for a while. The telecom companies focused their attention on developing new services, and the com-petitive landscape for telecommuni-cations grew, as technology evolved to make services more versatile than ever before

But that didn't mean the end of "convergence". In fact, that's what brought convergence to life.

"Manitobans are fortunate to have had a true innovator serving their telecommunications needs over the last century," says Pierre Blouin, CEO of MTS Allstream.

"MTS has long been recognized as a leader in innovation - and it's that

translate the idea of convergence into

Today in Manitoba, thanks to MTS Allstream's leading national Internet Protocol (or "IP") -based network and the hundreds of millions of dollars the Company has invested in infrastruc ture in our province, we are truly living "converged" lives.

MTS Allstream has built wireline and

wireless networks that reach far beyond any of its competitors in the province - providing High Speed Internet to 85% of the province's popula-tion in 160 communities, including Churchill, and a next-generation Evolution-Data Optimized ("EVDO") wire lution-Data Optimized ("EVDO") wire-less network that provides over 70% of Manitobans with access to high-speed wireless data services. These networks, combined with the Company's extensive national broad-

band fibre optic network, and strategic alliances and interconnection agree-ments with other international service providers, give MTS Allstream a solid foundation for its popular services.

"We have an advanced and techno-"We have an advanced and techno-logically complex network serving our customers," says Kelvin Shepherd, President of MTS Allstream's Con-sumer Markets Division. "But we don't want our customers to feel that technology is complicat-ed. In fact, all that complexity allows us

to make things simple for our cus

provide services in a way that keeps the customer from having to think

#### Life, a whole lot easier...

MTS Allstream customers in Mani toba today have an enormous range of services that bring the traditional wire-line phone service, wireless, Internet, television, and alarm services togeth-er, to make life easier - whether it's at work or at home.

Continued on Page 4

'No matter how you look at it, our phones, our Internet, our wireless devices. our televisions. our alarms... they are all just going to

continue to evolve."



MTS Allstream maintains a network of over 100 dealer locations. In this 2006 photo, fans line up outside an MTS Connect location in Winnipeg to meet Cindy Klassen and get an autog

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is pleased to join friends and business associates

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**MTS**allstream

as it celebrates

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Deloitte is proud to congratulate MTS Allstream on their centenary of success in business.

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An interview with CEO Pierre Blouin

# What's in store for MTS Allstream's next hundred years?

begins its Second Century, how would you describe MTS Allstream

telecommunications company that competes day in and day out - and wins - in markets across the country.

We are recognized nationally as a leader in innovation, with an IP-based broadband fibre optic network that spans 24,300 km across the country, which provides us with tremendous

opportunities in terms of serving cus-tomers with advanced products. Here in Manitoba, we lead the mar-ket in every line of the telecommunications business. We are truly at the leading edge of the trends that are redefining telecommunications in Canada.

How does MTS Allstream man-age to retain its market leadership in Manitoba, despite all the different competitors that have entered the market in all its lines of business over the years?

This isn't easy, let me tell you - but we have accomplished it by listening to our customers, and creating ser vices and product offerings that meet

Since 1997, we have invested \$1.9 billion building a network that brings high-speed Internet service to more than 160 rural communities - including communities as remote as

I don't know whether Manitobans realize this, but phone companies across North America today are investing billions of dollars just to match the broadband network capa-

bilities that we have here in Winnipeg.
We also built a digital wireless network that covers some 97 per cent of Manitoba's population, and launched EVDO providing expanded high-speed wireless data access, with high-speed wireless data access, with a network that covers 70 per cent of the population. This gives our wire-less customers a huge advantage. And there's also the fact that we are innovators. We are a leader when

it comes to providing television ser-

vice over phone lines, with MTS TV. It's listening to our customers, and competing on innovation. Our cus-tomers know that when they come to MTS Allstream, they are consistently going to get an excellent service, and that we are always going to

be evolving and innovating.

We have been serving their needs in their communities for a century already - and we're looking forward



MTS Allstream CEO Pierre Blouin joined the Company in December 2005.

#### 'I'm sure the future holds possibilities limited only by our imaginations."

Telecommunications technology has been evolving at an unbeliev-able pace in the last decade or so-and it doesn't seem to be slowing down. What will that mean for MTS Allstream and its customers in the

Rapid evolution in advanced com-munications networking is fundamentally changing our business and, in the process, transforming our customers' lives.

Our wireless customers are already ing the evolution of their cell phone into a portable multi-media device. Our MTS TV customers are seeing their television begin to take on more of the activities that used to take place only on the computer, like email. And the list goes on and on. Looking forward, this evolution is

only going to continue, with our various communications services working together to give us whatever information, media or contact we need, whenever we need it, wherever we need it.

Imagine - your car can already email your mechanic about engine problems In the future, your fridge can email your cell phone to remind you to pick up milk on the way home. I'm sure the future holds possibilities limited only by our

The same relentless innovation is transforming the nature of telecommunications services to businesses of all sizes: Internet Protocol capabilities are enabling the transformation of everything a business does into digital

information.

All of this information is moved on and connected by very high speed broadband IP networks - like MTS Allstream's - which are increasingly omplex, and which can support a tremendous and growing range of services.

ogy because of the cost advantages.

the real potential of IP is the ability to get so much more from your commu-

With IP-based tools and applica-tions, your voice, data and wireless systems can all interact seamlessly with your computer enterprise sys-

There are a huge number of ways that all kinds of businesses can be improved with quicker access to more information: basically, these solutions give workers access to the data they need, whether they are in the office

or on the road.

The efficiencies and improvements in speed of service to your clients are amazing when all the information is readily available at your employee fingertips - no matter when, no mat-

er where.

And in terms of the human connection, IP technology is going to make it even easier to collaborate with team members around the world without hav ing to leave the office. Our Allstream Collaboration Suite customers are already experiencing the next generation of though they were truly in the same

And the innovations keep coming: there is a new technology now com-ing on the market that has a screen the size of a wall, with a conference table immediately beside it. When you table immediately beside it. When you and your colleagues sit around the table and power up the service, the screen shows your collaborators in another location - sitting at the extension of your table.

To them, it feels like you are in their

boardroom. To you, it feels like they are in yours. Innovations like these can only help to improve efficiency and perfor-mance from work teams that are geographically diverse... and that's just one

#### With all of the changes taking place, how will MTS Allstream suc-

ceed - and indeed, to lead - in this competitive industry. Over the past year, we have refocused, refined and reshaped our business. We have an outstanding employee base of 6,000 talented and dedicated employees, 3,000 of whom are here in Manitoba, and all of whom are committed to this Company's customers and its future.

We will continue to listen to our cus-tomers, and evolve our infrastructure and service offering to ensure we're ready to meet their needs - now, and as their needs evolve, too.



**PCGI Consulting Services** congratulates MTS Allstream on their incredible achievement of 100 years serving the people of Manitoba!

PCGI Consulting Services is a member of the Paradigm Group of Companies, with locations in Winnipeg, Regina and Vancouver. We help our customers maximize their investments in information technology. Our proud commitment to our customers, employees and this community has enabled us to become one of Manitoba's most thriving IT consulting firms. We are proud to consider MTS Allstream a

www.pcgl.mb.ca

The Winnipeg Free Press is proud to congratulate



on 100 years of dedicated customer service and we look forward to the next 100 years in our business relationship.

## The Free Press

We're there for you





## 'MTS Allstream will continue doing what we've been doing for 100 years...



Long wood wall phones of this type were pro duced from 1906 to 1939, and were the 'stan dard' at the time, especially in rural areas.

Just one generation ago, the workplace operated far differently than it does today. There was no commer-cially-available Internet, and the few cellular phones on the market were cumbersome and prohibitively expen-sive for all but a very small number of people.

Written messages that couldn't wait for the postal service were transmit ted via fax or Telex. Documents created collaboratively went through rounds and round of retyping. Col-

leagues in different locations who wanted to meet had to travel - and employees who needed to stay in touch, had to stay in the office.

Today's business works far more efficiently - and with a greater degree of flexibility for workers - than ever before, thanks to the advanced telecommunications services MTS

Allstream provides.

The Internet has brought with it a revolution in the way we work. Information can be shared and retrieved in an instant. Documents - even entire projects - can be created and revised projects - can be created and revised collaboratively and in real time, and geographic distance between the col-laborators is irrelevant.

For a number of years, MTS Allstream business customers have

been able to use its Allstream Collab-oration Suite, a hosted solution that delivers secure access to email, audio and videoconferencing, calendars, tasks, folders, events and documents, from anywhere at any time - allowing meetings of colleagues in locations meetings of colleagues in locations across the country and around the world to feel more like they're taking place in person, without the enormous cost and inconvenience of travel. As the business world has come to

rely on Internet technology, MTS Allstream has continued to refine and Allstream has continued to refine and improve its Internet service offering, making it stronger, faster, more secure and offering more flexibility than ever before.

Just this past fall, for example, the Company launched Secure Connect
- which essentially builds the latest
firewall and Virtual Private Network

'These are just a few examples of how IP is transforming the workplace - and believe me, this is only the beginning.

services into its national IP network making secure network connectivity more feasible for businesses with remote sites and branch offices.

Cell phones, wireless data devices like Blackberries, and MTS Allstream's broadband IP network allow businesspeople to stay in touch and have access to the data they need, no mat-ter where they are - in every corner of the province and around the world.

"In Manitoba today, construction workers are able to use our wireless services to order the supplies they need to do their jobs, in real time, says Blouin. "Our technology allows transportation companies to know the location of every vehicle in their fleet at any given time, and to be able to give their customers up-to-theminute status reports on their ship-

"It gives police officers access to critical data on their calls, right in their cruiser cars. These are just a few examples of how IP is transforming the workplace - and believe me, this is only the beginning."



In this 1999 photo, employee Chris Jonsson poses with a selection of ce Chris joined the Company in 1981, and still works with MTS Allstream today.

Winnipeg has long been a popular test market for new products in a variety of industries because we're known as eager adopters of new test market for new products in a variety of industries because were "when you have a high-quality, was eager adopters of new things - and that's likely part of the reason MTS Allstream is a leader in television services.

"Manitobans know quality when "The convergence" aspect of MTS TV isn't limited to the fact that is a specific production of the convergence of the conv

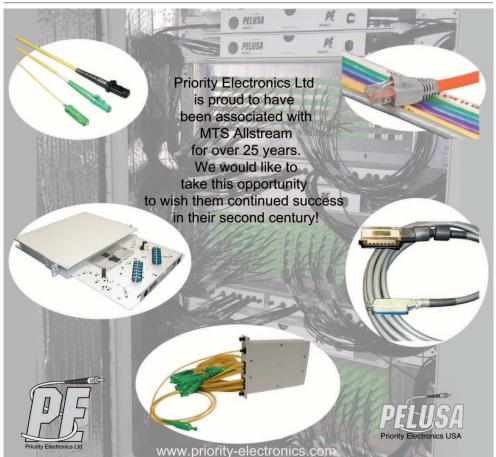
"Manitobans know quality when they see it," says Shepherd, whose Consumer Markets Division is responsible for MTS TV. "We were able to pioneer this service here in Manitoba, in part, because our consumers are savvy enough to recognize not only

the benefits of the service today, but also the potential for even more down the line - and because they are naturally willing to try new things.

television service is coming into the

home through the telephone lines. In addition to offering the basics of cable television with superior picture, sound and channel choices, as well

Continued on Page 5







## ...innovating to find new ways for telecommunications to simplify our lives'

as special features like Pay Per View, Video on Demand and HDTV, MTS TV offers extras that make it even more useful to its customers.

Call Display pops up on the screen when the phone rings, allowing relaxed TV viewers to decide whether to get up and answer the phone - or let their MTS Call Answer service take a message.

"Our MTS TV customers can already read their emails and view their digital photos on MTS TV - and the innovations are going to keep coming," says Shepherd.

While Manitobans love to use the

Internet for many purposes, from finding information to email to gamfinding information to email to gam-ing and online shopping, they may not also realize that MTS uses the same underlying network of fibre optics and copper wires to run their 100% digital MTS TV, local phone services and their monitored AAA Alarms home alarm services, among other things.

The Internet today underlies so many of the services we use - right

down to the debit machines we use at the grocery store - that we some-times don't realize how truly "con-verged" our communication services have become.

Wireless service has also made its mark on the home front. And while it's obvious that cell phones have allowed

+

to stay connected to each other, MTS Allstream has introduced innovations that further enhance the benefits.

Today, cell phones offer all the

same features as wired phones -including voice mail, call waiting, call including voice mail, call waiting, call forwarding and a host of others – but they can also be used to surf the Internet, to send email, to take and send pictures, to download and play music, to play games... the list goes on and on.

And, according to Shepherd, that list will continue to grow.
"Just a couple of months ago, we launched a service called Seek & Find® that allows parents and caregivers to tnat allows parents and caregivers to track the location of their child's cell phone. It gives parents an additional level of peace of mind," he says. The service also allows parents to establish landmarks and receive reg-ular location alerts based on their

child's daily routines, such as arrival home from school.

"No matter how you look at it, our phones, our Internet, our wireless devices, our televisions, our alarms... they are all just going to continue to evolve," savs Blouin.

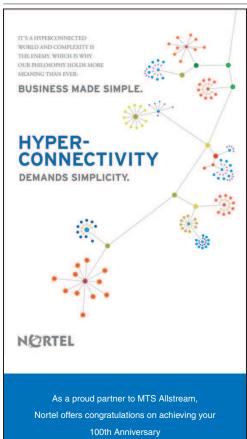
"And MTS Allstream will continue "And MTS Alistream will continue doing what we've been doing for a hundred years in Manitoba - inno-vating to find new ways for telecommunications to simplify our lives."

MTS Allstream employee Harvey Osorio has worked with MTS TV for three years, watching first hand as the product has

moved successfully into the Winnipeg mar

MTS TV launched in Winnipeg in 2003. MTS Allstream now has over 75,000 MTS TV cus-tomers, representing a market share of 30% in Winnipeg, a tremendous success for a new service.

'We don't want our customers to feel that technology is complicated. In fact, all that complexity allows us to make things simple.'









# Evolution of a national telecommunications company

s the telecommunications industry - and the tech-nology on which it's based - has grown and evolved over the past 100 years, so has MTS Allstream.

1908 Manitoba government estab-lishes Manitoba Government Telephones.

1921 Manitoba Government Telephones is reorganized and renamed Manitoba Telephone System.

1997 Manitoba Telephone System Initial Public Offering is completed; name changes to Manitoba Telecom Services Inc.

2004 Allstream (formerly AT&T Canada) is acquired by Manitoba Telecom Services Inc.; the two companies begin operating together as MTS Allstream Inc.

2006 MTS Allstream Inc. is organized to mirror its key customer segments: national large business ustomers are served by its Enterprise Solutions Division under the Allstream brand, and consumers and small- and medium-sized businesses are served by its Consumer Markets

A long line of firsts...

Over its century of service across the country, MTS Allstream and its pre-decessor companies have achieved an astounding number of telecommunications "firsts".

#### Did you know that MTS Allstream was responsible for:

- . The first centre to receive all-dial service in Canada - Brandon - in 1917
  The first major city in North America to receive all-dial service - Win-
- nipeg in 1926 The first telex message, in 1956
- North America's first use of the three-digit emergency number 999, in Winnipeg in 1956. (The number was changed to 911 in 1975, to con form with the emergency number used across North America.)
- The first microwave system for tele-vision transmission, in 1964
- The first network capable of han dling switched voice or high-speed data transmissions, in 1967 The first Canadian city to have Touch
- Tone Service Brandon in 1968
- · The first offering of the 12-button phone, in 1968 The world's first rural fibre optics
- transmission, in Elie and St. Eustache, Manitoba, in 1981

- The world's first dedicated fax net work, in 1987
- work, in 1987 Canada's first virtual private voice network ("VPN"), in 1990 The first competitive long distance provider in Canada, in 1992
- The first Internet Service Provider in the world to offer 56 Kbps service across an entire national network, in 1997
- Canada's first Multiprotocol Label
- Canada's first Multiprotocol Label Switching ("MPLS")-based Internet Protocol ("IP") VPN, in 1999 The first Canadian Internet and email service for Personal Digital Assistants ("PDAs"), in 2001
- Television service delivered over telephone lines launched in 2003 -enabling MTS to become a leading digital TV service provider The first Digital Ink Solutions in the
- Canadian market, in 2004
- · Canada's first hosted Microsoft Live Communications Server solution and collaboration suite using Microsoft's award-winning Real-Time Collaboration technology, in 2005
- Canada's first national IP trunking
- Solution, in 2006
  Manitoba's first Evolution-Data Optimized ("EVDO") network, providing wireless high speed data access to 70% of Manitoba's population by the end of 2007







Employee Bryan Parker demonstrates the "Data to Go" service in 2001. The download speed was 14.4 kilobits per second. Today high speed wire-less data can achieve 2.4 megabits per second.



The industry has unique tools and equipment. This 1973 photo shows a An information operator from the early 1960s. Frost Wheel Trencher mounted on a trawler. It is used to lay fibre optic cable five feet below frozen ground.











#### Environment a key concern for MTS Allstream

MTS Allstream

has long been considered one

of Canada's

leading corporate

1992, long before climate change became a universal ly recognizable phrase, MTS Allstream adopted an envi-

Alistream adopted an envi-ronmental code of practice. That early commitment eventu-ally evolved into the organization's Environmental Management System (EMS), a framework for positive change that's been widely recognized for its comprehensive effectiveness. ecognized for its comprehensive efficient driving habits on the job ffectiveness.

In fact, MTS Allstream has long Company's Consumer Markets divi

been considered one of Canada's leading corporate

several years, MTS Allstream was named one of the 50 Best Cor-

the title of Canada's most socially responsible company in the telecommunications sector from Report On Business magazine. In December 2007, Maclean's magazine ranked MTS Allstream

as one of the country's top two most socially responsible telecommunications companies in

Canada. Nominated for Manitoba's Sustainable Development Award of Excellence several years in sucEnergy Efficiency's 'Energy Innovators' initiative to help reduce greenhouse gas emissions, the greennouse gas emissions, the Company's work in the environ-mental arena has been a key to being recognized as a top corpo-rate citizen. Fuel efficiency has increased by

as much as 10 per cent through education that supports more fuel

alent of almost 3,000 trees out of 3,000 trees out of landfills through recycling and paper use, which was reduced by more than 42 per cent between 2002 and

porate Citizens in citizens 2006.
Canada by Corporate Kinghts magazine and earned Company has undertaken projects such as the successful decommis sioning of a microwave tower at sioning of a microwave tower at 10,000 feet on Pyramid Mountain in Jasper National Park, Alberta and restoration of the site to its natural state.

On the sensitive northern

Manitoba tundra, the Company replaced 1,000 kilometres of radio route with more environmentally friendly fibre optics.

The Company has also diverted

over 10,000 pounds of used wire cession and recognized by the Fed-eral Minister of Natural Resources for participation in the Office of recycling initiative.



The Company moved it's headquarters to 333 Main Street at Winnipeg's historic Portage and Main intersection in 2000. This is the head office for a company with 6,000 employees across Canada, including 3,000 in Mani-

Continued from cover

#### Thriving through challenges

The Companies that make up today's MTS Allstream have thrived through more than a century of changes in ownership, demand and technology, not to mention the obstacles that twentieth-

century history threw in their way.

As telecommunications really began
to grow and evolve in the early 1900s, social and political revolutions were also social and political revolutions were also taking place that would forever impact the course of history - and the economies of Canadian markets at the time.

Nationally, telecommunications technology and construction purposed.

nology and construction evolved alongside the First and Second World Wars. which brought shortages of materials and manpower, but which also led to the increasingly important participa-tion of women in the workforce.

As industries worked to cope with smaller pools of available employees, inventors were inspired to innovate through technology to increase effi-ciency.

One of the results of these innova-

tions would have an enormous impact on telecommunications, as dial service

on telecommunications, as dial service began to replace operators' switch-boards to connect calls. In Manitoba, MTS's business was fur-ther challenged by the Winnipeg Gen-eral Strike of 1919, and the Red River Floods of 1950 and 1997.

But despite these obstacles, the Company maintained service to its customers and continued to innovate.

In addition to being a lea

#### A kev innovator

The Companies that eventually became MTS Allstream played important roles in shaping Canada's telecom-

tant roles in shaping Canada s telecom-munications industry despite the external factors that challenged them. CEO Blouin feels that even with the Company's enormous contribution to telecommunications, the 2004 trans-action that brought MTS and Allstream teacher use illegal the surpometric together was likely the key moment in

'We are now in a great position to make an even more important mark on the future.'

the Company's long and accomplished past.
"You can't deny that the advances made by our predecessor companies

made by our predecessor companies had a major positive impact on the way we live and work.

"But because these two innovators were brought together as MTS All-stream, we are now in a great position to make an even more important mark on the future." on the future."

Since coming together in 2004, MTS
Allstream has continued to develop new
services, from digital television that
allows subscribers to check their email on their television to the latest in secure IP-enabled enterprise communications that touch thousands of workers at

major businesses across Canada.

The Company has established itself as a leader in IP-based communications products, which will play a pivotal role in the future of Canadian telecom.

In addition to being a leading innova







In 2007, MTS Allstream, together with the City of Winnipeg, began providing wi-fi Internet access at a series of locations across the City, including the new Millenium Library downtown.





'This is our home and we have a strong bond.

We are proud to be

# A century of commitment to Manitoba



MTS Allstream welcomed Cindy Klassen back to Winnipeg in 2006 after her record-

anitoba has been home to an inordinate number of international ber of international success stories for the size of its population - from busi-ness moguls like the late Israel Asper and musicians like Neil Young and The Guess Who to world-class athletes like Cindy Klassen.

wny?
"It's simple," says MTS Allstream
CEO Pierre Blouin. "It's the people the same reason MTS Allstream has
grown from its humble beginnings in
1908 to the Canadian telecom leader it is today."

People are at the heart of any business. Regardless of the product or ser-vice they sell, it's their commitment

whether a venture succeeds or fails. At MTS Allstream, the people have been the key difference in both the Com-pany's success in the telecom industry and in becoming a key member of the

Manitoba business community.

"Over the course of its first century in Manitoba, MTS Allstream has made an enormous contribution to the province's evolution and growth, its economy, its businesses, and commu-nity family life itself," says Blouin, "None of which would have been possible without its employees' commit-ment to the communities in which they live and work every day."

MTS Allstream's commitment to

Manitoba continues into its second

"This is our home," says Blouin, "and we have a strong bond. We are proud to be a Manitoba company."

Today, in addition to the communication services it provides to Manito ba homes and businesses, MTS Allstream has a huge impact on the province, employing 3,000 Manitobans and buying millions of dollars worth of goods and services, all to the benefit of the Manitoba economy.

MTS Allstream's commitment to Manitoba also extends to a green strat-egy, aimed at helping to reduce dam-age to our environment. "Even though telecom companies

have a small environmental impact relative to those in other industries," says Blouin, "we can still do our part. "For example, we have a recycling program and a no-idling policy for our

vehicles; we subsidize bus travel for our employees in Winnipeg; we run a

we use recycled and energy-saving materials wherever feasible.

"But with that said, our technology allows us to be a big part of the solution for others. For instance, our video referencing and

conferencing and remote networking services reduce the need for travel and, with it, greenhouse gas emissions." Beyond the eco-

nomic contribution

port of the community.

a Manitoba company.' and the new tech onlogy, MTS All' pendently today stream's impact pendently today reaches into the heart of the province, through its sup-

record of community service," says Helen Reeves, Senior Vice-President Corporate Communications at MTS Allstream, who is responsible for the

by a group of female emplovees, and of course the Tele-phone Pioneers, the world's largest industry-related service organization, who operate inde

Reeves points out that in the last 10 "This Company has a long and proud vears alone, MTS Allstream has invested more than \$10 million in support



MTS Allstream employees seen here participated in the United Way's annual plane pull to kick

# communicate better. **U**ISTARCOM

#### Going beyond the call of duty

province's climate and landscape don't lend themselves to the faint of heart.

During its first hundred years, MTS employees went beyond the call of duty countless times, and in adverse conditions, to serve their customers.

- A few examples:
- · When MTS's Brandon office burned down in July, 1913, MTS's construction employees worked exhaustively to get it back in service for their customers
- the following day.

  In the 1920s, technicians and operators alike struggled to keep the phone service working through floods, cyclones and winter storms. When the electricity failed, rural operators used hand generators to keep their tele-
- phone exchanges running.

  In 1950, MTS employees worked around the clock to maintain and restore service during the disastrous Red River flood, which drowned towns across southeast Manitoba. Operators stayed at their exchanges until the last pos-
- service as long as possible, even sleep ing in their offices. In Morris, when MTS operators finally gave up their post, they were taken by boat across 50 miles of open water
- In June 1978, MTS employees saw a tornado headed toward the southern Manitoba town of Aubigny. They warned residents to find cover, helped with the clean-up after the tornado destroyed three-quarters of the town and kept the lines of communication
- open for emergency calls.

  In the spring of 1997, MTS employees and retirees organized a major sand bagging operation to protect homes in the path of the flooding Red River and donated hundreds of volunteer hours working to save Manitoba homes. At the same time, employees and maintain vital telecommunication equipment, and managed to keep the lines open throughout the crisis



Districtman James Morris heads out in a motorized canoe to restore service during the famous 1950 flood.







MTS Allstream's naming sponsorship of MTS Centre, which opened in 2004, is a symbol of the Company's significant commitment to progress and development of Winnipeg and Manitoba. MTS Centre features the latest in communication technology.

Continued from page 8

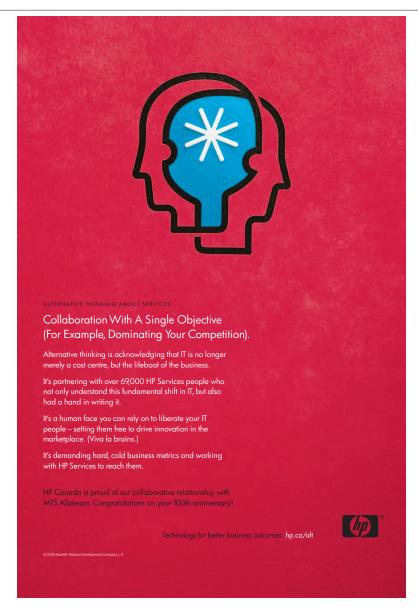
causes in Manitoba - from charities like the United Way, the Heart and Stroke

way, the Heart and Stroke
Foundation, the Canadian
Cancer Society and the Saivation Army, to community events like the Festival
du Voyageur and the Brandon Winter Fair, just to
anme a few.

The Company is also a
strong supporter of aboriginal and educational initiatries. And MTS Allstream's
ongoing sponsorships is its
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this province, and will con-tinue to invest in it - not just in terms of telecom infra-

'This Company has a long and proud record of community service.'



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# CONGRATULATIONS MTS ALLSTREAM

on Connecting Manitobans for 100 years.



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# Blazing a competitive trail: MTS TV

hen people think about technological innovation, espe-cially in the realm of entertainment, they don't always think of Manitoba

Big mistake. And not just because of Manitoba's thriving movie industry. In Winnipeg in 2003, MTS Allstream launched what was at Allstream launched what was at the time a pioneering product – digital television delivered to the home over the telephone line – which is still today best-in-class in North America.

"MTS TV really is a ground-

"MTS TV really is a ground-breaker in every sense of the word," says Kelvin Shepherd, Pres-ident of the Consumer Markets Division of MTS Allstream, which is responsible for MTS TV. "MTS TV offers the whole pack-age: superior quality 100% digital picture and sound, smaller chan-nel packages to give customers greater flexibility in choosing chan-nels, and "bonus" features that come with receiving your televicome with receiving your television service on the same line as your phone and your high-speed Internet, like Call Display on your television screen, and on-screen access to your e-mail and digital pictures."

#### Exclusive built-in features

MTS TV offers built-in features MTS TV offers built-in features that its cable competitor doesn't - from a searchable program guide that allows you to easily find the next time a favourite show is on to a pre-programmable viewing schedule, which lets you set in advance what shows you want to watch and changes the channels automatically for you at your preset times.

though, is the fact that MTS TV delivers its 100% digital program-ming to all the TV sets in the house

with just one set-top box. With more than 75,000 with more than 75,000 customers and 30% market share in Winnipeg after only four years in the market, MTS Allstream's achievement in delivering this service goes far beyond its peers in wireline television services across

Wretine television services across North America.

"We are successful because we have a deep deployment of fibre on our network," says Shepherd. "It gives us the reach to provide a

"It gives us the reach to provide a high-quality digital television ser-vice to customers in Winnipeg. "Our market share numbers in the relatively short time we've offered MTS TV back me up on

nat." With the introduction of With the introduction of MTS TV, MTS Allstream has, in Win-nipeg, a rare competitive advan-tage in terms of bundling services: the "quadruple play" of voice, wireless, high-speed Internet and television services.

vision services.

The Company has profited from the opportunity to bundle these services together to encourage customers to sign up for more than one - a marketing strategy that has yielded impressive increases in its growth ser

impressive increases in its growth ser-vices quarter after quarter.

"MTS customers enjoy more integrated functionality and capa-bilities in the products they buy from us," says Shepherd.

from us," says Shepherd.
"We are proud of this distinction,
which is a clear advantage over our
competition.
"With these four key products as
well as our alarm services all
offered over our leading-edge network, we are exceedingly well posi-tioned to continue offering Perhaps one of its most significant competitive advantages, says Shepherd.







accenture.com

Accenture salutes MTS Allstream for its history of innovation and success in Manitoba. Here's to high performance.

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# Proud of what we've accomplished. Proud to be Manitoban.



#### Stepping Proudly Into Our Second Century.

For a hundred years, MTS Allstream has been building connections between people and communities – and has become a leader and innovator in Canadian telecom. And while advanced network expertise underlies all the services we provide today, the true key to our success all along has been our focus on our customers.

Six-time Olympic medallist Cindy Klassen understands that to win, you have to maintain your focus. At MTS Allstream, we know that technology will continue to evolve and change, but our focus on our customers won't – and that's how we'll remain a leader into our second century.





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